

# PALISADE CAPITAL CLIENT UPDATE

*December 2025: Quick Hit of Market Observations*

December 11, 2025

# Palisade Capital Management

Palisade Capital has a 27-year history of managing investments for high-net-worth families, trusts, foundations and corporations. Our long-term client relationships are built upon transparent, detailed communication and alignment of our interests with those of our clients.

## Investment Offerings

### Palisade Funds

Palisade Vantage Fund

Palisade Select Fund

Palisade Absolute Fund

### Palisade Portfolios

Growth+

Income+

Preservation+

Inflation+

Alternative+

Endowment+

## Presenters



**James Anderson, CFA**  
Managing Director

25 years of capital markets and investment industry experience



**John McAleer, PEng**  
Managing Director

33 years of experience in the investment and energy industries

# November 2025 Fund Review

---

## Horizon Fund (“PHF”) down 0.9% in November

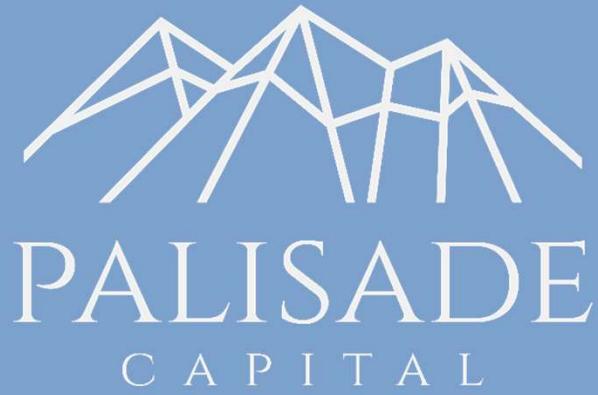
- We continue to see a drag from “quality” Canadian names (discussed in more detail later in the presentation) that are in our screens and are seeing some pressure from year-end tax-loss selling. We expect the stocks to bounce back in the back half of December and into 2026. Examples include Stantec, WSP Global and CP Rail
- The high quality of the performance history from these types of companies makes us confident that we will see a bounce back after a period of underperformance. We want to stick with the long-term history
- We have winners in AI adjacent companies like Shopify and Celestica and those having current operating momentum like Aritzia and Toromont to offset weakness in the core quality names

## Select Fund (“PSF”) up 7.0% in November

- S&P/TSX Capped Energy Index was up 8.4% in October. WilderHill Clean Energy Index down 5.6%
- Canada notably outperformed the US this month with the US Energy Select Sector ETF (XLE) up only 2.6%
- Made some recent changes using the proceeds from our NuVista position that was taken over by Ovintiv, which were further deployed into natural gas names, as well as two new service names which have operating momentum
- Two new service company additions are CES Energy Solutions (CEU) and Enerflex (EFX)

## Vantage Fund (“PVF”) up 2.2% in November

- S&P/TSX Composite Total Return Index up 3.9% for the month. S&P/TSX Dividend Aristocrats Index up 2.3%
- Canadian market continues to be driven by commodities and certain financial names. Note the performance of oil and gas above as a primary driver of S&P/TSX Composite outperformance this month
- Recent changes to the PVF include selling certain underperforming REITs with additions to some energy infrastructure and utilities



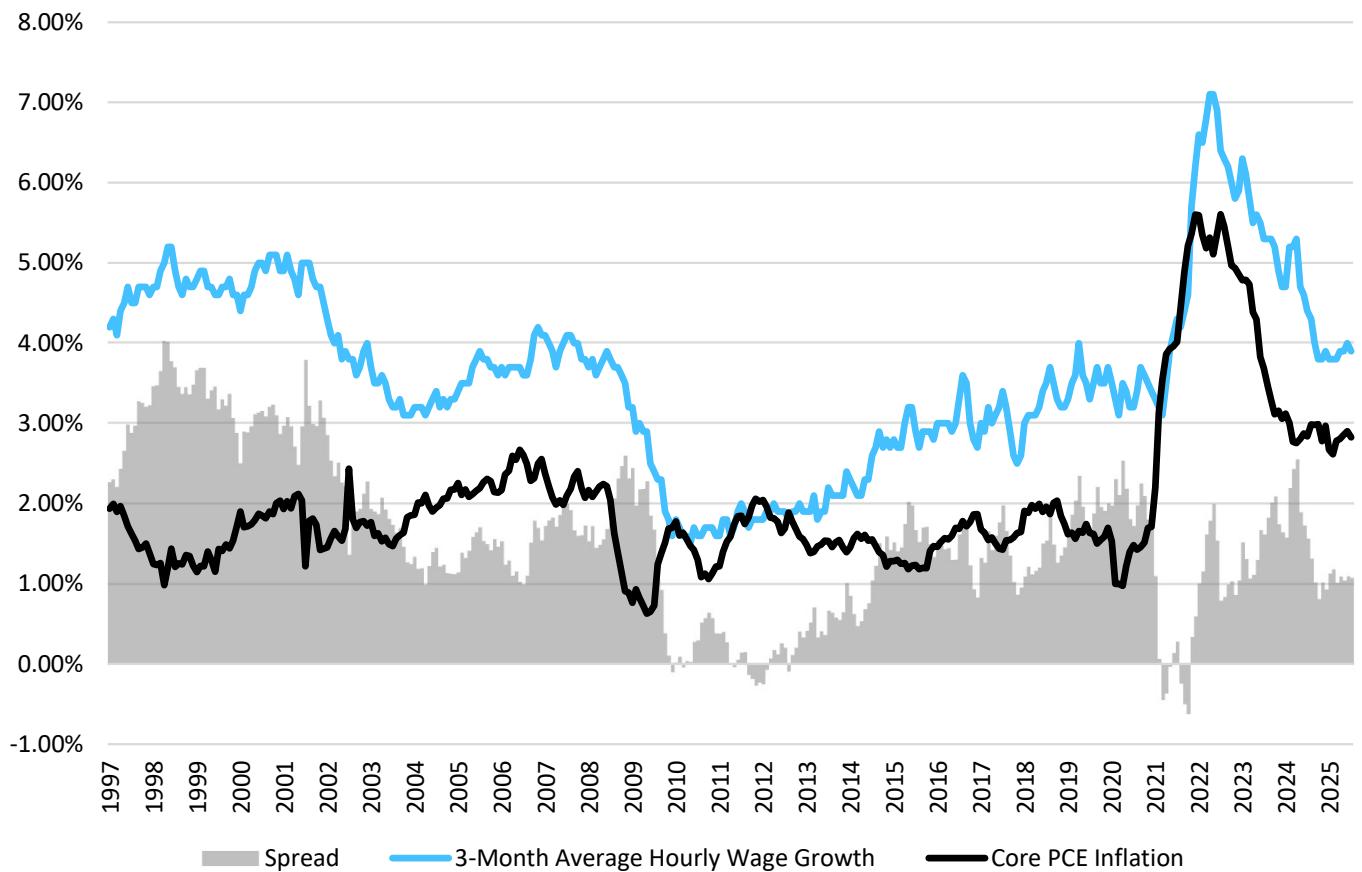
## **Section I: Inflation and Sector Rotation**

# Inflation Risks Can be Tamed by Wage Growth

Wage growth above inflation offsets the pain from higher prices

- While the spread between wage growth and Core PCE Inflation in the US is not as wide as it was in the 1990's, we are still at a more attractive spread than the periods in the immediate aftermath of the financial crisis and COVID
- The chart uses Core PCE as the inflation measure, which excludes energy and food prices, but if we just look at headline Consumer Price Index data from the 1990's, the inflation rate was above 2% every year with the exception of 1998 with most years being in the high 2% range
- The point here is that if inflation were to be higher than the Federal Reserve's 2% target it doesn't have to be a worry, as long as wage growth is strong
- Unrelated, but with the passage of time it's becoming more and more clear that the 90's were the best decade ☺

3-Month Average U.S. Hourly Wage & Core PCE Inflation YoY Change <sup>(1)</sup>



(1) Source: Bloomberg

# Canada – Not as Bad for Oil and Gas Investors as Thought?

Recent outperformance of Canadian energy stocks has been notable

- While the Canadian energy XEG ETF and the US energy XLE ETF are not 100% equal comparisons (mostly because of the 20% exposure to infrastructure in the US XLE that is not included in Canadian XEG) the holdings are close enough (Exxon and Chevron are about half the US index and Canadian Natural Resources and Suncor are about half of the Canadian ETF) to compare how the two countries' energy sectors have performed over the long-term
- It might be surprising to some Canadian investors that the Canadian energy sector has outperformed the US energy sector since COVID after a long period of underperformance, even before Trudeau was elected
- We think the valuation discount in Canada has driven some of this performance, along with share buybacks and FCF focus

Relative Price Performance of Canadian vs U.S. Energy Sectors <sup>(1)</sup>

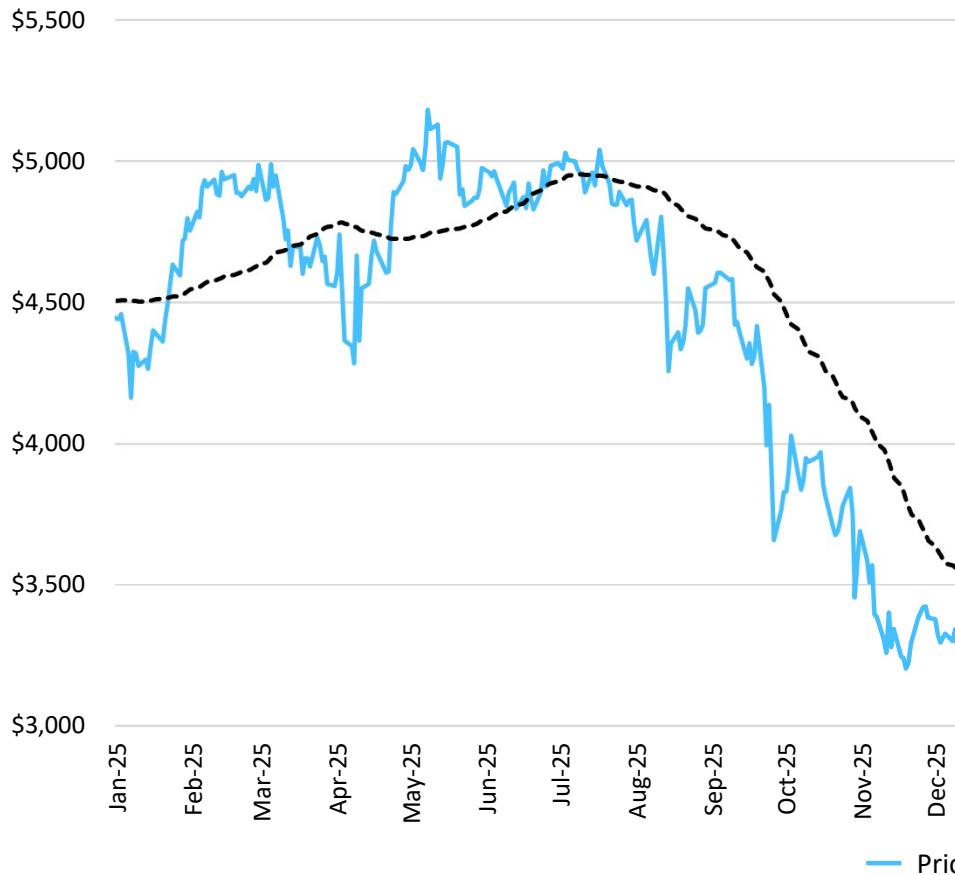


(1) Source: Bloomberg

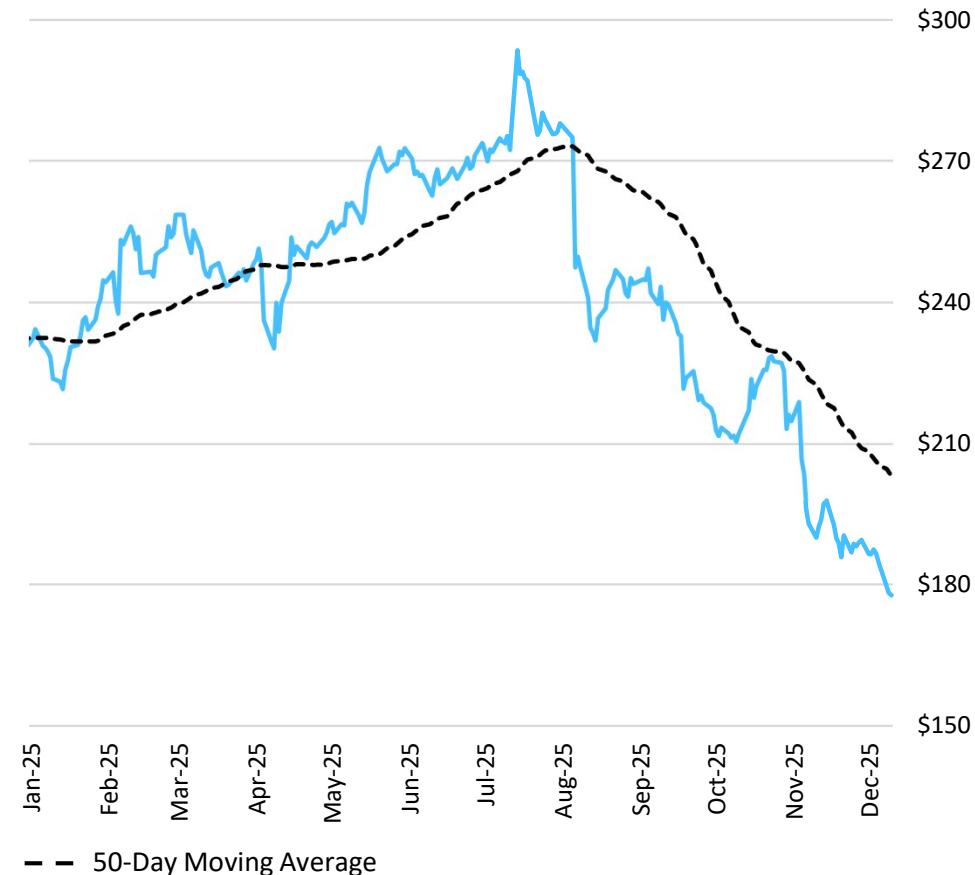
# Canadian “Quality” Stocks Under Pressure – Part 1

Creates buying opportunities as tax-loss season comes to an end

Constellation Software (TSX: CSU)



Thomson Reuters (TSX: TRI) <sup>(1)</sup>



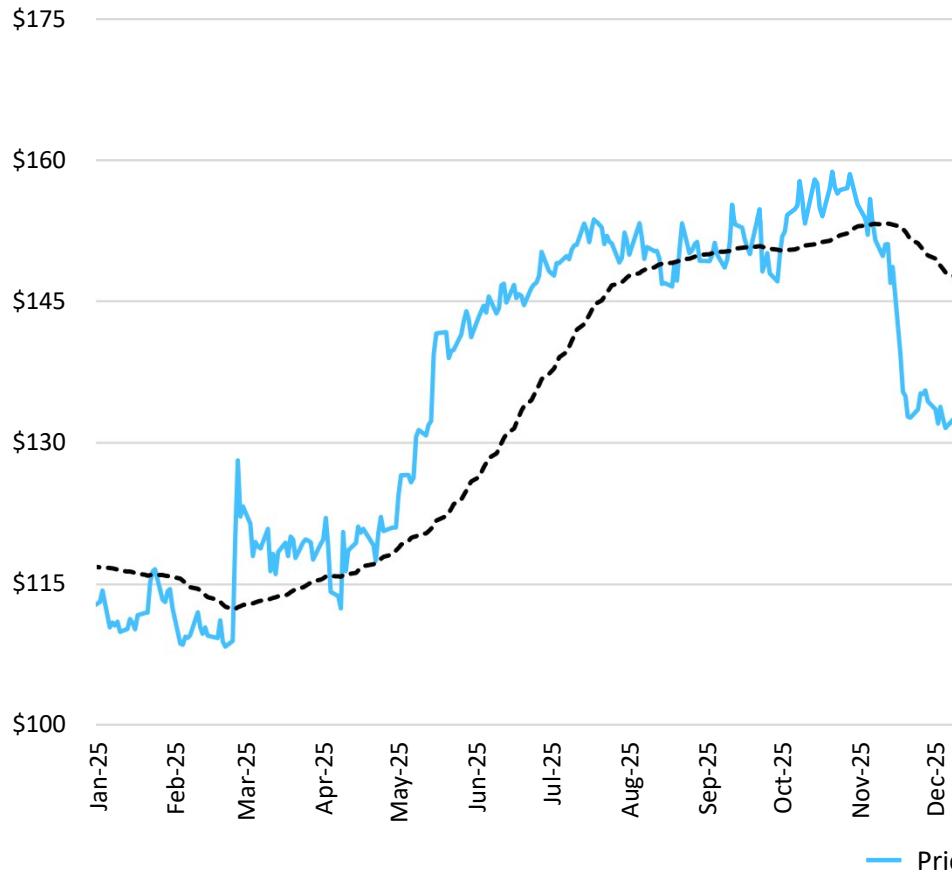
- The following slides highlight a group of core holdings for most Canadian portfolio managers that have sold off this year that are likely the subject of tax loss selling trades that will keep the stocks under pressure until the middle of December
- More exist than are listed here, but we wanted to present a wide range of examples. Reasons for weakness range from fears about AI impact to their business, to fund flows rotating out into other sectors and themes that have been working

(1) Source: Bloomberg

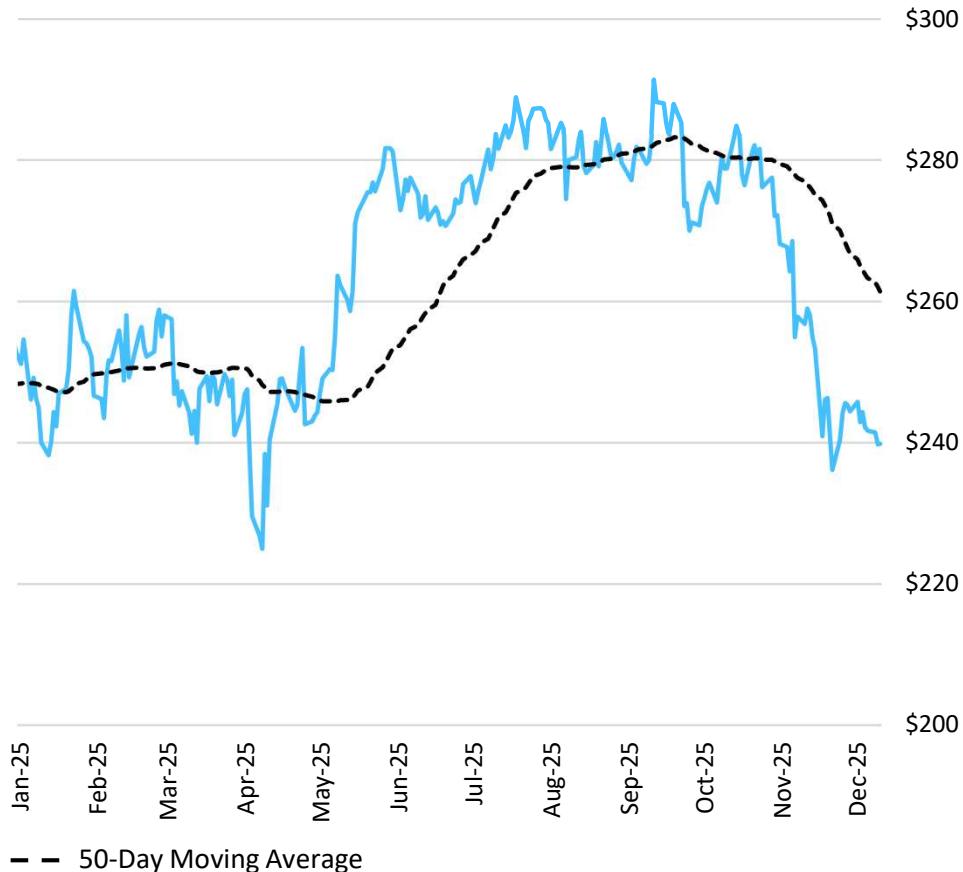
# Canadian “Quality” Stocks Under Pressure – Part 2

Weakness has been across sectors

Stantec Inc (TSX: STN)



WSP Global (TSX: WSP) <sup>(1)</sup>

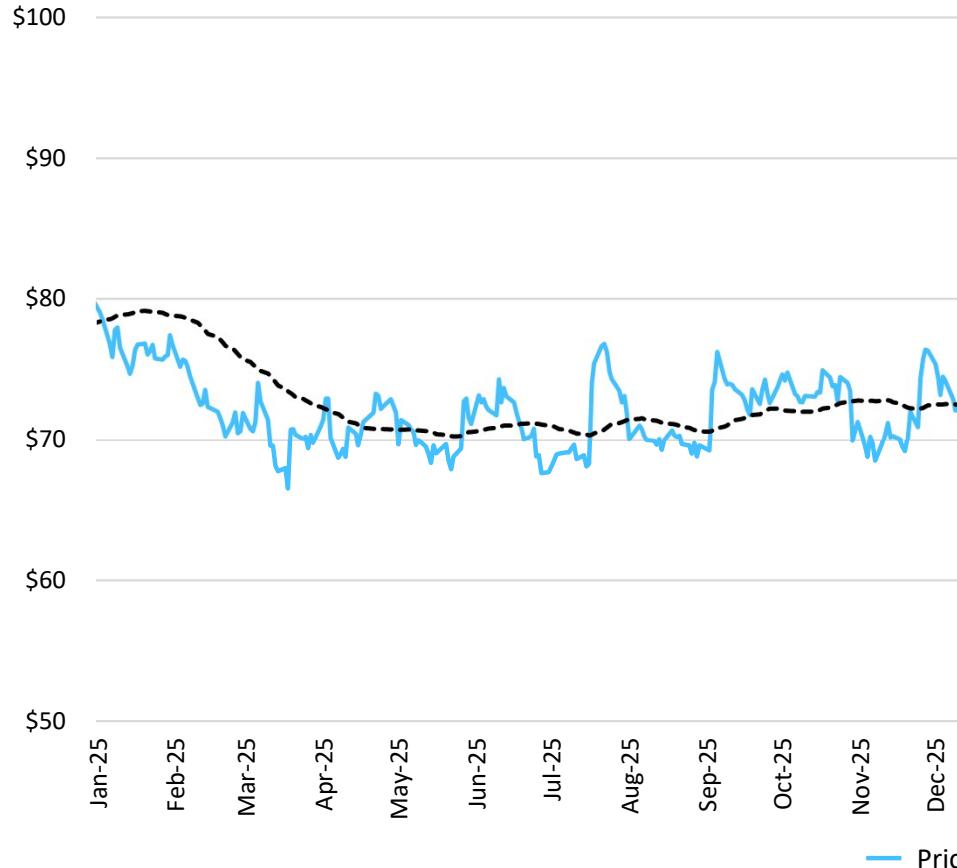


- Weakness has been seen in leading names across sectors like technology, transportation (CP and CNR), engineering (the stocks above), insurance and consumer-oriented companies. Themes that have been working the last six months would include commodities, gold, value and at certain points small cap.
- The engineering companies shown above should be the beneficiaries of increased activity across various Canadian infrastructure projects as the government rolls out expanded lists of prioritized major projects (imagine how great it would be if all companies could get access to streamlined approval processes! )

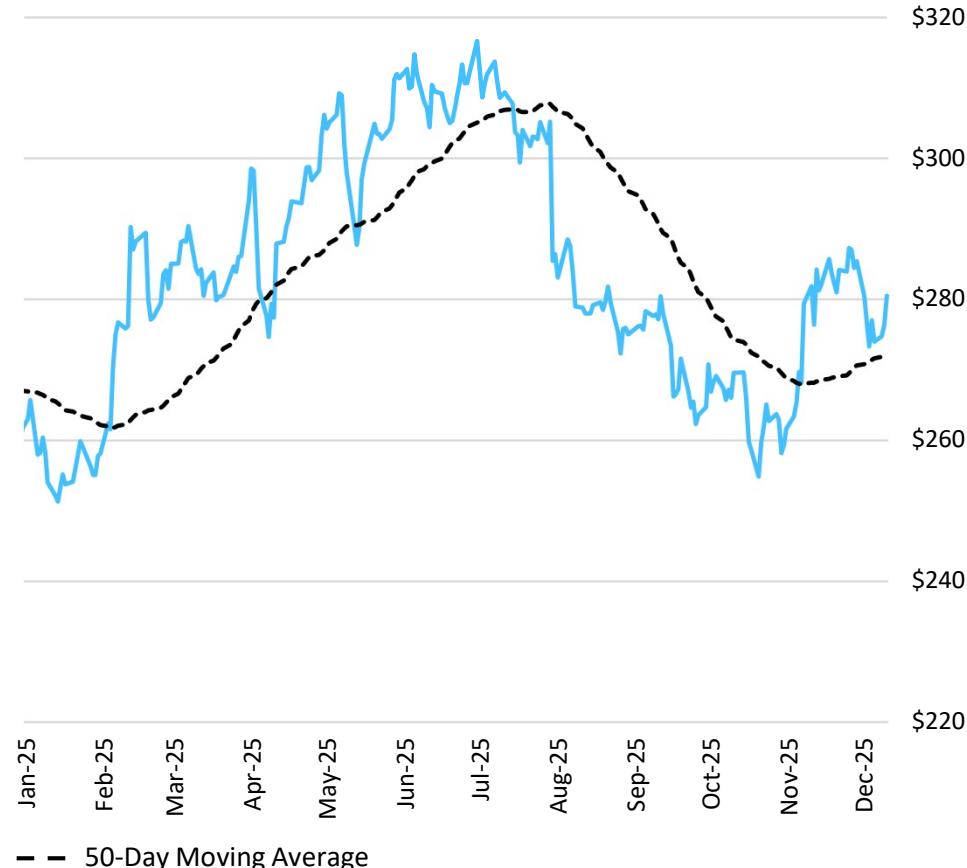
# Canadian “Quality” Stocks Under Pressure – Part 3

Most years have a basket of stocks under pressure in December from tax-loss selling

Alimentation Couche-Tard (TSX: ATD)



Intact Financial (TSX: IFC) <sup>(1)</sup>

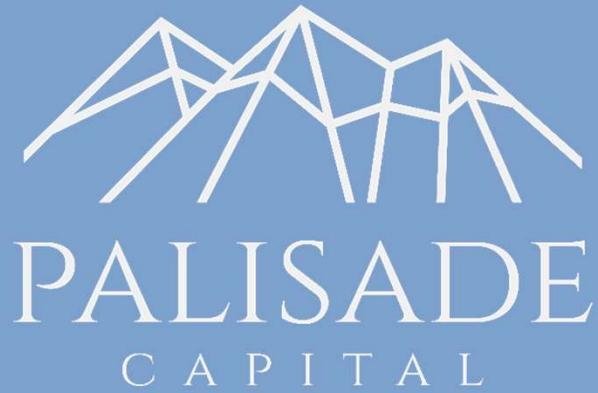


- There can be some company specific reasons for weakness, but overall we expect to see these names outperform in the first half of 2026. For example, Couche-Tard had been under pressure as investors feared large stock sales to finance the rumored purchase of 7-11, but that never happened. Some weakness in US operations seems to be abating with the last two quarters being positive surprises and the company additionally announcing a more aggressive share buyback plan. The stock used to trade at a premium to peers, but current valuation is below peers and below its own historical range.

# Summary Comments

---

- Sector rotation is evidence of a robust and bullish stock market. The rotation we have seen in the last six months will likely evolve further in the next six months. Sectors out of favor will come back into favor, etc.
- While persistently high inflation isn't our preferred route, it is still possible for the economy and the stock market to perform well in the face of inflation higher than the targeted 2%. Wage and productivity growth are the primary tools to facilitate that outcome
- A strong economy does not necessarily drive higher inflation. If we actually saw governments shrink budget deficits (don't count on it), that would put the final nail in the coffin for inflation
- Canada looks to be done cutting interest rates, barring a dip into material economic weakness. At a 2.25% Bank of Canada rate, the economy should be able to function normally and with reasonable growth. We have masked the true drivers of weak economic activity (poor productivity gains and low levels of entrepreneurial activity) with artificially low interest rates and unnecessarily high immigration levels since 2008/09. The next couple of years should be a good test of the true Canadian economy, but also an opportunity to push forward real growth initiatives, because we don't have the same crutches to fall back on
- However, in the US there is still room to lower rates further, and a catalyst exists for those cuts in the naming of a new US Federal Reserve Chair in January (with official appointment in the Spring). The US Fed Funds Rate is now 3.5% after cutting by 0.25% on December 10<sup>th</sup>. The next Fed Chair will be dovish, inline with the wishes of the White House. This might not be a good thing from a big picture, independence and integrity perspective, but it's the situation we find ourselves in
- Low interest rates in Canada with a new focus on infrastructure and economic growth (not as much as we'd like, but it's better than the previous federal government) should be positive for Canada. In the US, lower interest rates and the productivity/profitability impact from AI showing up in 2026 should be a positive driver for stock prices



## Section II: Wealth Management Portfolios Overview

# Palisade Model Portfolio Changes

---

- It's an interesting observation to note how return profiles are moderating across a lot of asset classes outside of the AI and AI-adjacent stocks, mixed in with some commodity-related stocks and select "factors"
- Private equity returns are down in the last couple of years, arbitrage strategies are facing much narrower spreads, some long/short strategies have been challenged as shorts have traded up, and real estate has entered a new phase after 15 years of consistent returns
- We are making some changes across various model portfolios to account for the changing market dynamics. We are adding strategies that benefit from the current market environment
- In our view, the long-term returns of our model portfolios remain at acceptable levels, but we do think that some adjustments make sense. Most of the changes are occurring in the alternative asset class portion of the models. Specific adjustments to private equity holdings, business loans, long/short strategies and real estate are being implemented
- We are happy to discuss this in more detail if you have any questions. Regulatory restrictions and competitive reasons don't allow for detailed discussions in this setting. Return profiles and downside protection can be discussed on the phone or in person
- The downside protection from the alternative sleeve in our model portfolios remains a key focus, with an expected improvement to the upside returns as we make these model portfolio adjustments

# Palisade Model Portfolios Built to Navigate Volatility

---

- The various model portfolios built and offered by Palisade are constructed with the goal of lowering a portfolio's risk/volatility while still targeting returns that achieve your long-term investing goals
- Volatile markets, like the ones we are in currently, highlight the benefits of diversification and including alternative strategies in a broader portfolio. Alternatives are typically less correlated to the returns of the stock market
- For example, the Palisade Growth+ model includes an investment in Saskatchewan farmland that has consistently provided approximately 12% annualized returns, and has gone up when stock markets have gone down (e.g. during the 2022 bear market)
- Other examples of alternatives would include arbitrage funds that take advantage of mis-pricings between related securities, “private equity” funds that invest in companies that don’t trade on a stock exchange, and mortgage funds that can have a lower risk profile
- The Palisade model portfolios don’t typically move up and down as much on a day-to-day basis, which provides an opportunity for better long-term returns with less investor stress
- We are making ongoing changes across all of our model portfolios to bring in additional investment strategies that we view as attractive and to adjust for a lower interest rate and volatility environment that has seen returns moderate for certain investment strategies

# PALISADE PORTFOLIOS

We offer a selection of portfolios to fit our clients' needs depending upon their objectives and risk tolerance

**Growth+**

Long-term capital growth

**Inflation+**

Low volatility growth with inflation protection

**Income+**

Regular income with moderate capital growth

**Preservation+**

Capital preservation while maintaining the potential for growth over time

**Alternative+**

Uncorrelated equity-like growth with capital protection

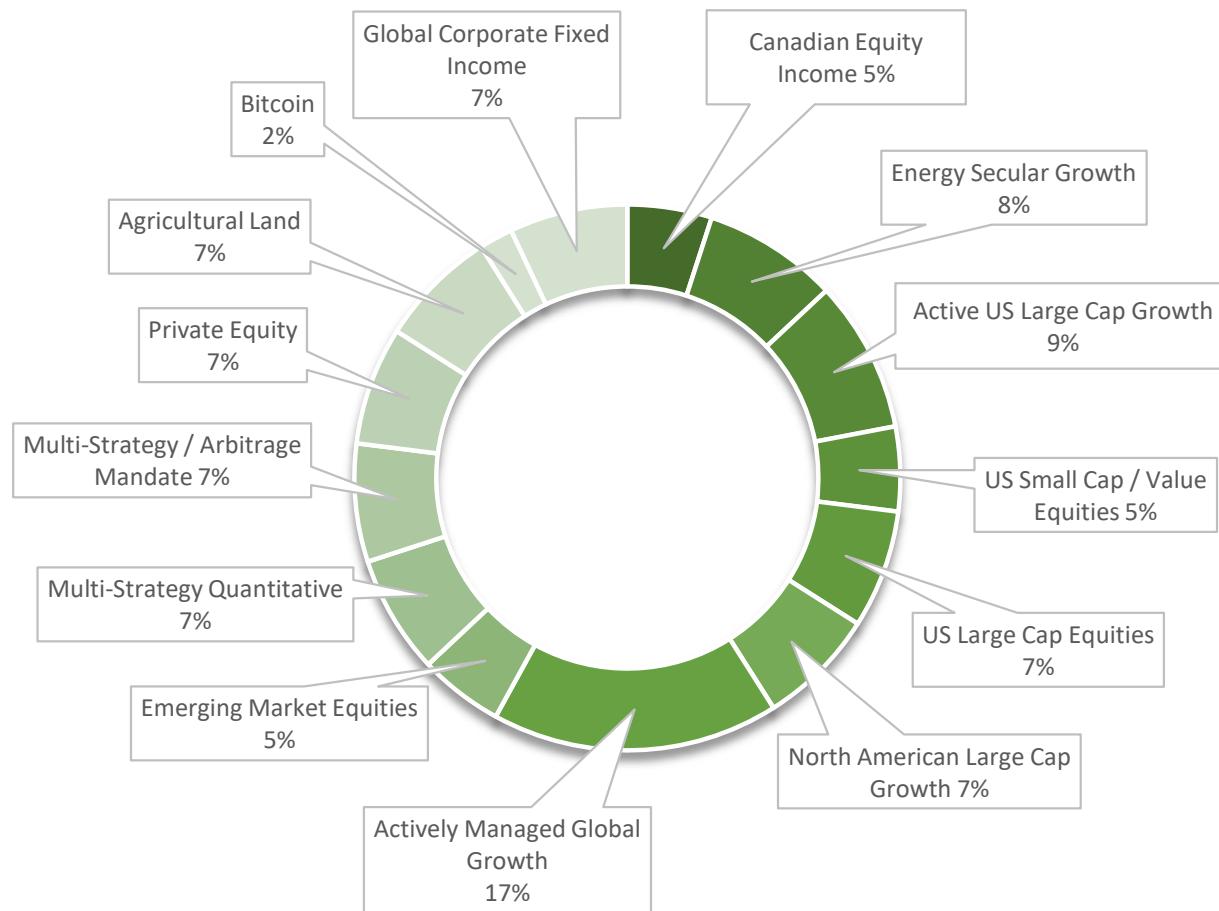
**Endowment+**

Very low volatility while seeking stable returns with capital preservation

# PALISADE GROWTH+ PORTFOLIO

## Diversified Exposure Focusing on Long Term Growth

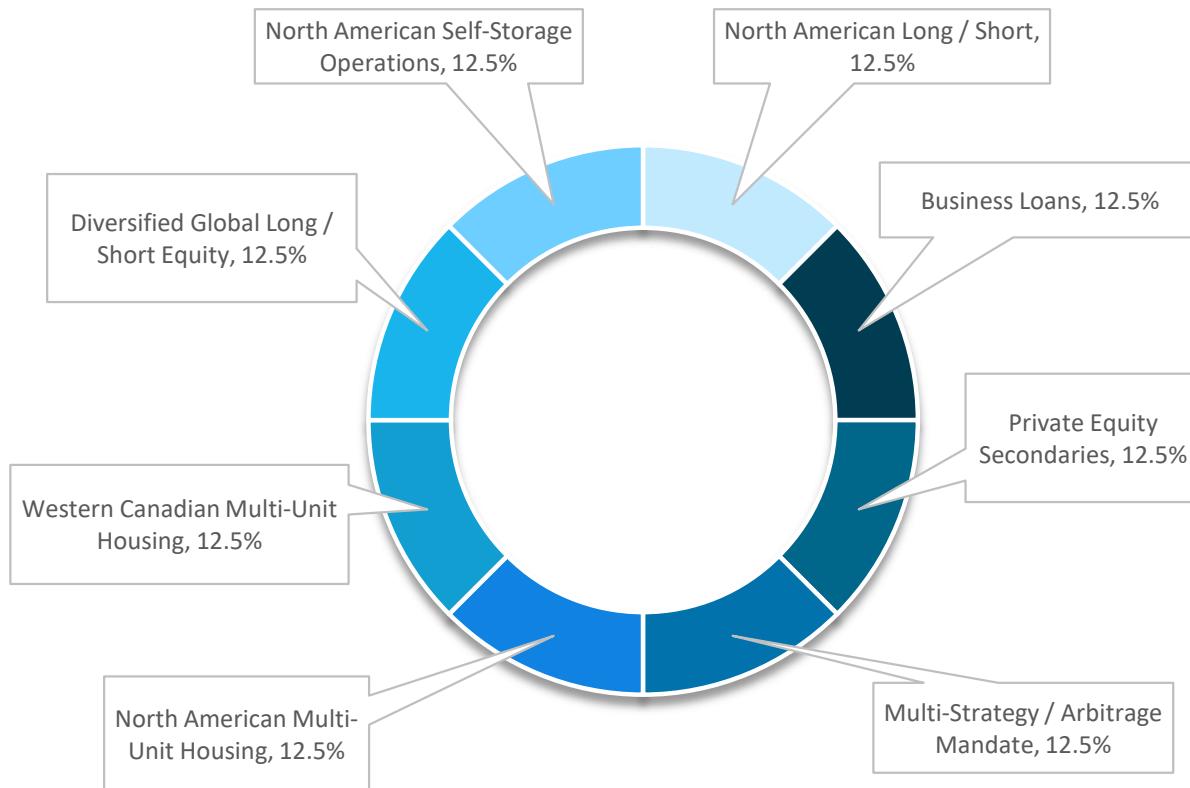
The Palisade Growth+ Portfolio provides investors with well diversified and unique exposure to global investing themes with an eye towards long term capital appreciation. True growth orientation with flexibility, diversification and downside protection.



# PALISADE INFLATION+ PORTFOLIO

## Protecting Against and Benefiting From Inflation, Targeting Low Volatility Growth

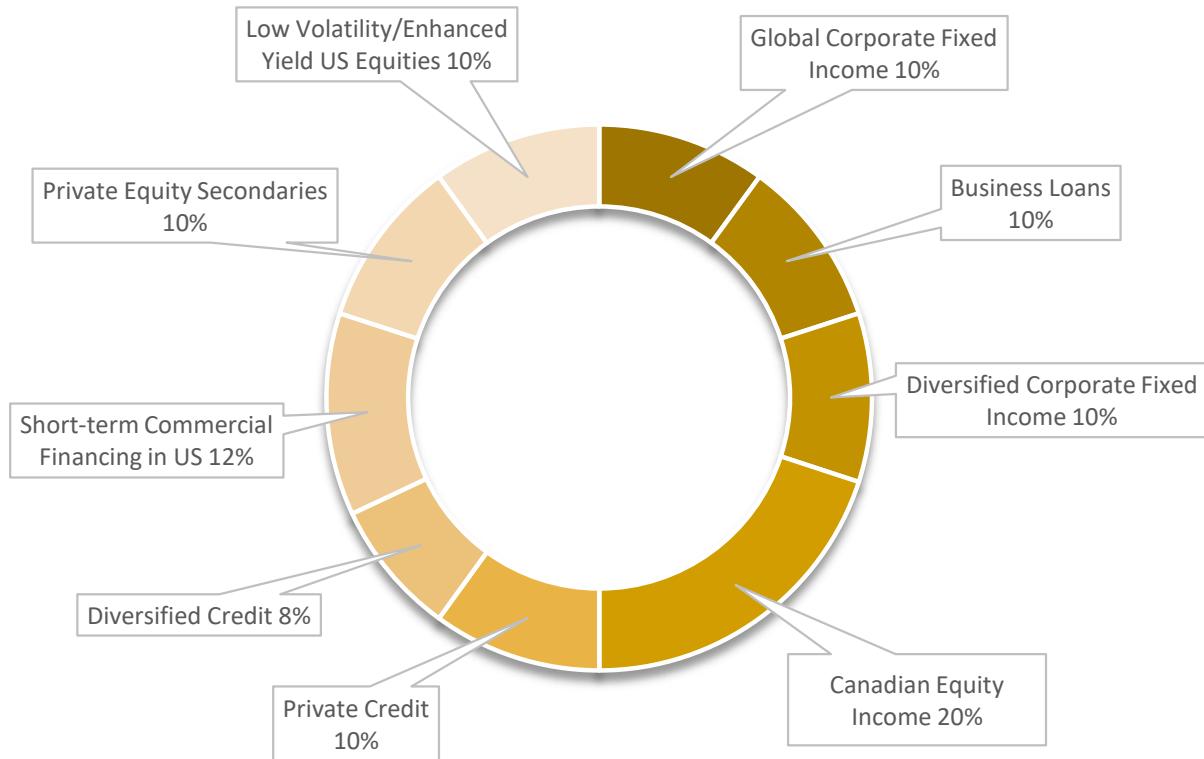
The Palisade Inflation+ Portfolio provides investors with diversified exposure to alternative investment strategies that target low volatility growth with inflation protection. The portfolio focuses on providing downside mitigation and acting as an inflation hedge. The current portfolio yields approximately 4% annually, which can be reinvested through distribution reinvestment programs (DRIP).



# PALISADE INCOME+ PORTFOLIO

## Regular Distributions From Multiple Strategies With Lower Correlation to Interest Rates

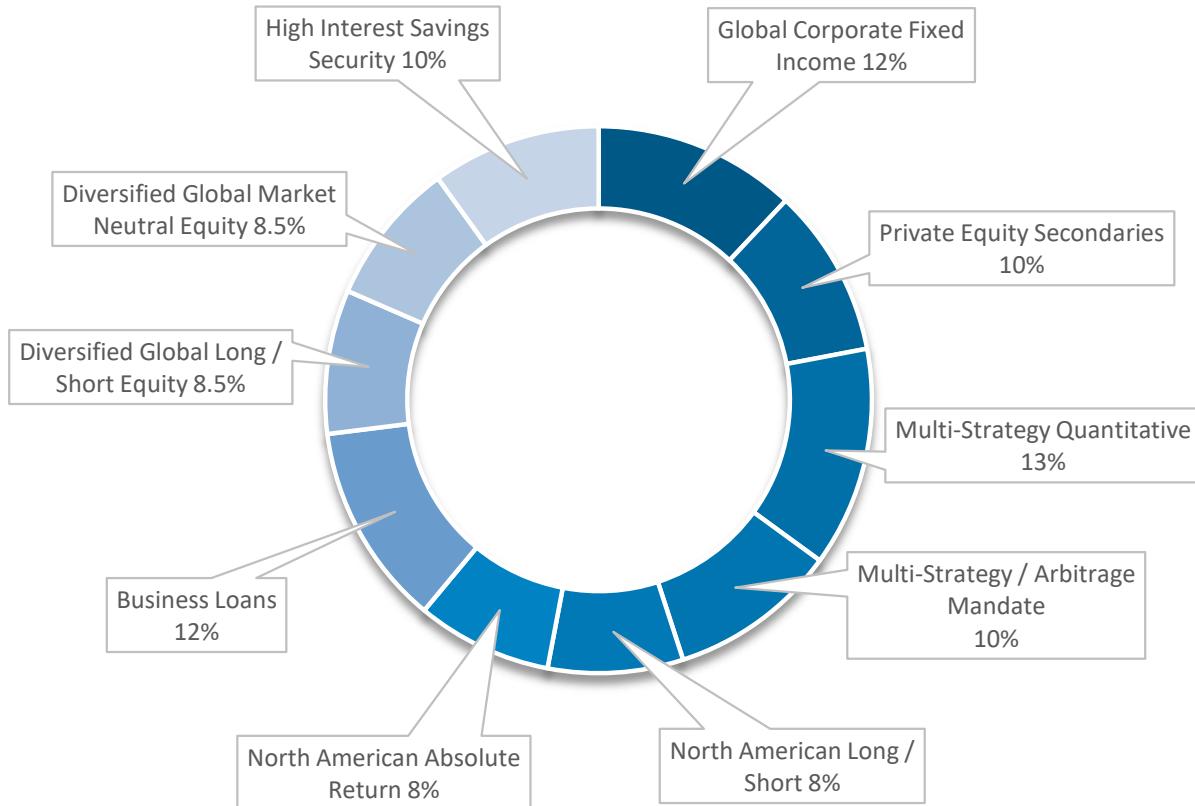
The Palisade Income+ Portfolio provides investors with a well-diversified source of monthly/quarterly distributions from a portfolio of equities, fixed income and alternative strategies. The current portfolio yields approximately 6% annually while maintaining flexibility and providing diversification and lower correlation to interest rates.



# PALISADE PRESERVATION+ PORTFOLIO

## Enhanced Downside Protection While Targeting a Mid-Single Digit Yearly Return

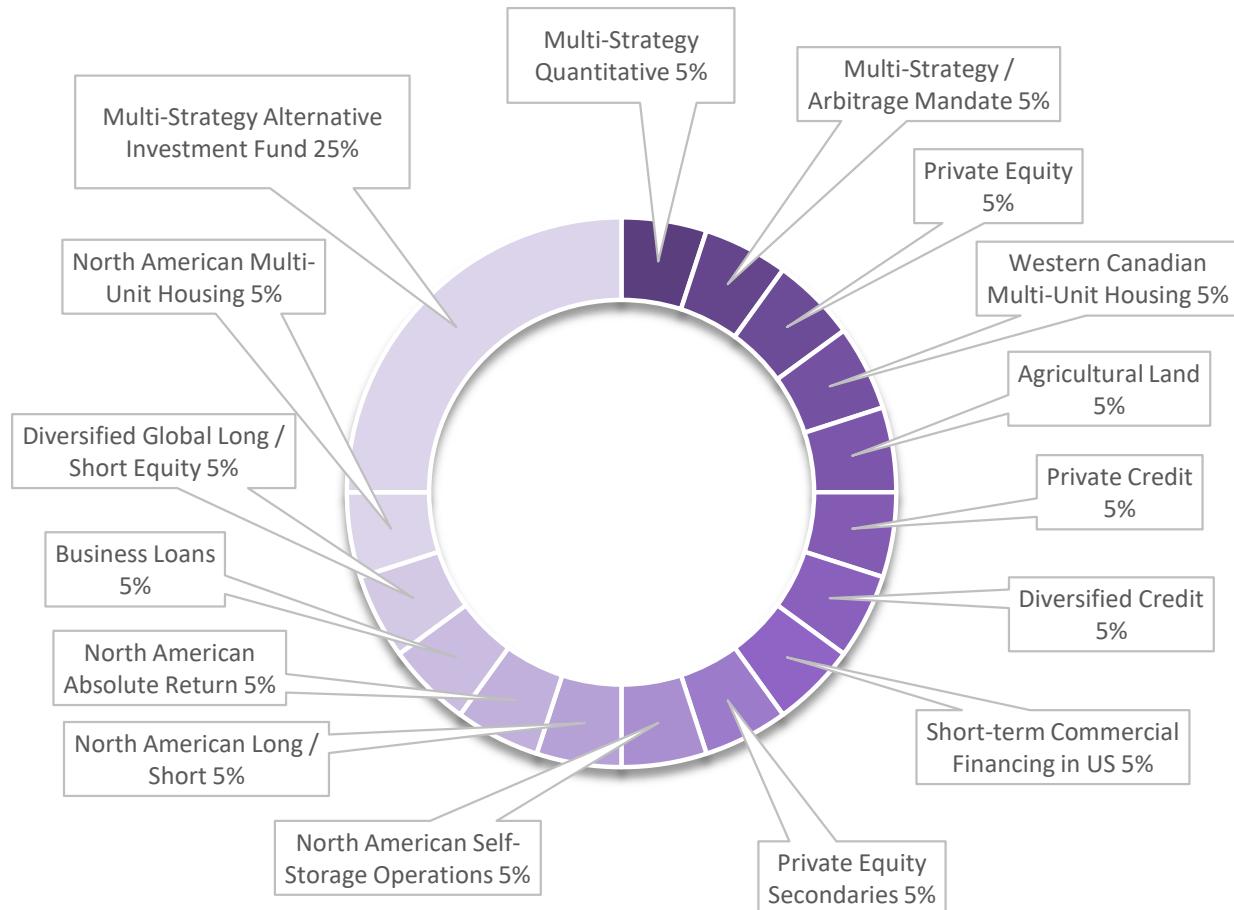
The Palisade Preservation+ Portfolio allocates to a well-diversified portfolio of alternatives and fixed income products that generally produce positive returns on a calendar year basis, regardless of market conditions. The portfolio focuses on capital preservation while seeking to provide low correlation to equity markets and targeting a mid-single digit yearly return.



# PALISADE ALTERNATIVE+ PORTFOLIO

## Alternative Investment Focus Providing Diversification to Traditional Equities and Fixed Income

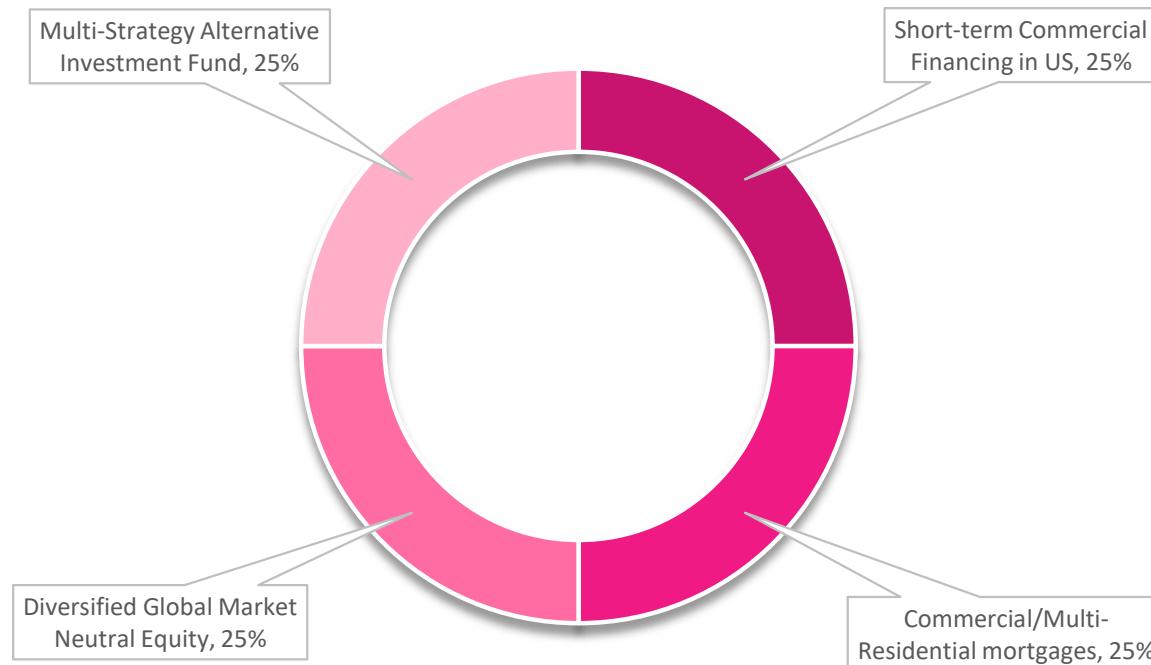
The Palisade Alternative+ Portfolio seeks to provide exposure to best-in-class alternative investment managers while delivering the benefits of diversification to a traditional portfolio of equities and fixed income. The portfolio targets equity-like returns with low correlation to equity and bond markets, low volatility and enhanced capital protection.



# PALISADE ENDOWMENT+ PORTFOLIO

Very Low Volatility Portfolio Seeking Stable Returns with a Focus on Capital Preservation

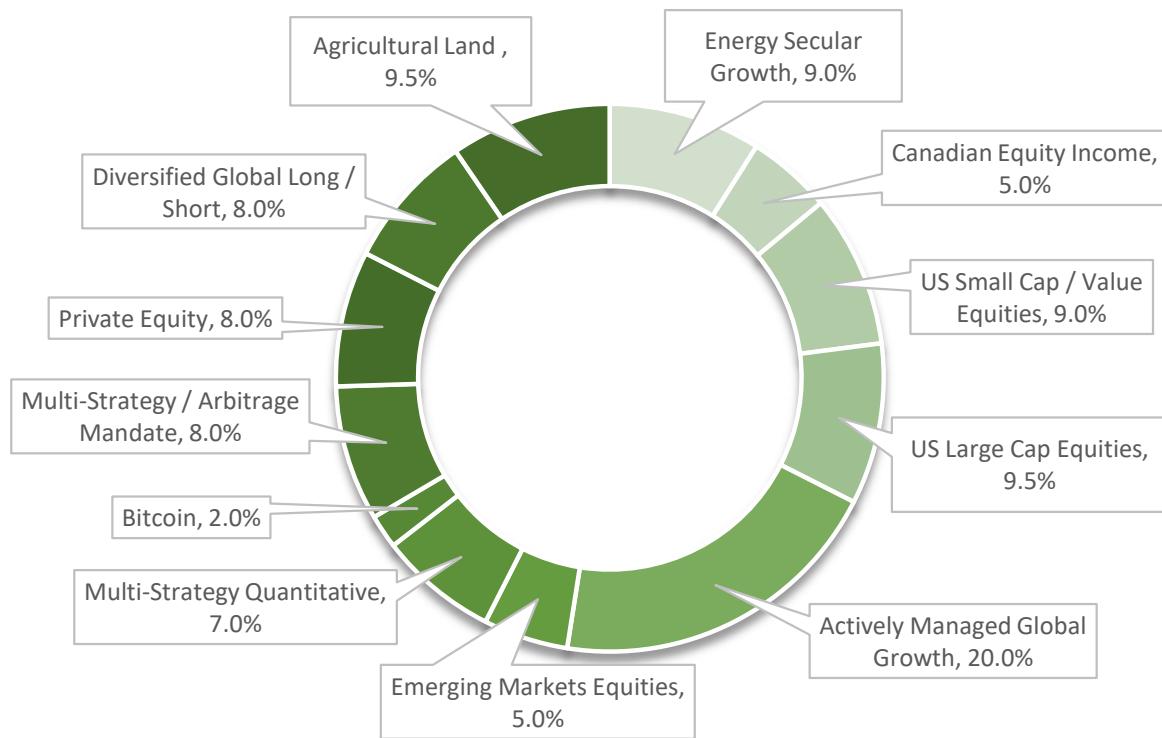
The Palisade Endowment+ Portfolio is a defensive investment strategy seeking to provide stable returns while mitigating volatility and protecting your endowment. This very low volatility portfolio incorporates funds from leading managers in asset classes from across North America.

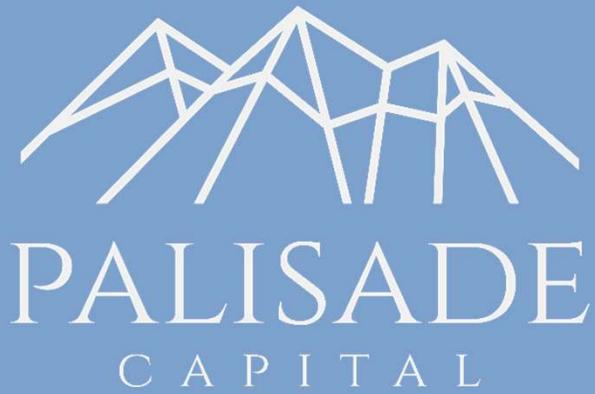


# PC TARGET PERFORMANCE PORTFOLIO

Diversified exposure focusing on long term growth through securities having suitable tax treatment for professional corporations and private companies

The PC Target Performance Portfolio is a growth portfolio specifically designed for professional corporations and private companies. It provides investors with well diversified and unique exposure to global investing themes with an eye towards long term capital appreciation. True growth orientation with flexibility, diversification and downside protection through securities selected for their suitable tax treatment for professional corporations and private companies.





# Questions

# GLOSSARY



## Duration:

A measure of how long it takes, in years, for an investor to be repaid a bond's price by the bond's total cash flows (interest payments and principal). It measures the sensitivity of a bond or fixed income portfolio's price to changes in interest rates. In general, the higher the duration, the more a bond's price will drop as interest rates rise (and the greater the interest rate risk).

## Sharpe Ratio:

The Sharpe Ratio can be viewed as the ratio of return divided by volatility or return per unit of volatility. As reference, the 5-yr Sharpe Ratio of the S&P/TSX Capped Composite Total Return Index is approximately **0.56**.

## Standard Deviation:

A statistical measure of how far a variable quantity, such as the price of a stock or a portfolio, moves above or below its average value. The wider the range, which means the greater the standard deviation, the riskier an investment is considered to be because of uncertainty in the amount of return.

## Upside Capture Ratio:

A statistical measure of a portfolio's overall performance in up-markets. It evaluates how a portfolio performs relative to a *benchmark* during periods when that benchmark has risen. A portfolio that has an upside capture ratio of greater than **100** generally outperforms the benchmark during up-markets.

## Downside Capture Ratio:

A statistical measure of a portfolio's overall performance in down-markets. It evaluates how a portfolio performs relative to a *benchmark* during periods when that benchmark has declined. A portfolio that has a downside capture ratio of greater than **100** generally underperforms the benchmark during down-markets.

Sources: *The Free Dictionary by Farlex*, *The Economic Times*, *Investopedia*

# IMPORTANT DISCLOSURE

This publication and its contents are for informational purposes only. Information relating to investment approaches or individual investments should not be construed as advice or endorsement. Any views expressed in this publication were prepared based upon the information available at the time and are subject to change. All information is subject to possible correction. In no event shall Palisade Capital Management Ltd. be liable for any damages arising out of, or in any way connected with, the use or inability to use this publication appropriately.

# CONTACT INFORMATION

A founding principle of Palisade has always been transparency and communication with our clients. We would encourage anyone with questions to reach out at any time.

## Investment Matters:

James Anderson  
[james@palisade.ca](mailto:james@palisade.ca)  
(403) 531-2677

John McAleer  
[john@palisade.ca](mailto:john@palisade.ca)  
(403) 531-2678

Dan Zhigatov  
[dan@palisade.ca](mailto:dan@palisade.ca)  
(403) 531-2674

## Business Development:

Blair McDermid  
[blair@palisade.ca](mailto:blair@palisade.ca)  
(403) 803-0107

Palisade Capital Management Ltd.  
Suite 600, 700 – 2<sup>nd</sup> Street SW  
Calgary, Alberta T2P 2W1

# DISCLAIMER

This presentation and any accompanying written material or verbal communication transmitted or made available to the recipient (together, the "Presentation") has been prepared by Palisade Capital Management Ltd. ("Palisade" or "Palisade Capital") and contains information regarding the investment funds offered by Palisade, collectively the "Palisade Funds", and the model portfolios offered by Palisade, collectively the "Palisade Portfolios". Such materials are given to recipients in confidence. No part of such materials may be reproduced or provided to any third party, and the matters referred to in such materials must not be disclosed to third parties. The Presentation does not constitute an offer or recommendation to subscribe for or purchase any security and neither the Presentation nor anything contained therein forms the basis of any contract or commitment. The Presentation does not take into account an investor's individual investment objectives, financial situation or particular needs. You are encouraged to consult your own professional advisors with respect to a proposed investment in the Palisade Funds or the Palisade Portfolios. The offering of units in a Palisade Fund is made pursuant to its Confidential Offering Memorandum ("COM") or Declaration of Trust ("DOT") only to investors in certain jurisdictions of Canada who meet certain eligibility requirements. Eligible investors should read the relevant COM or DOT carefully before deciding to purchase units.

All Palisade Fund performance figures are shown net of fees and expenses and include changes in security values and distributions paid. Vantage Fund performance figures include reinvestment of distributions at net asset value per unit. Income taxes would have reduced returns. The Palisade Funds are not guaranteed. Performance of the Palisade Funds will fluctuate and past performance may not be repeated. To establish relative performance yardsticks for the Palisade Funds, we provide comparative references to the S&P/TSX Composite Total Return Index ("TSX") and the S&P/TSX Capped Energy Index ("Energy Index"). Both indices are relevant to the portfolio content however the TSX and Energy Index data is provided for general reference purposes and should not be construed as directly comparable to the content of the Palisade Funds.

The data for the Palisade Portfolios is sourced from YCharts or the managers of the constituent investment funds. The various performance metrics for the Palisade Portfolios are calculated by YCharts.

No part of the Presentation or any copy thereof may be transmitted in the United States or distributed, directly or indirectly, in the United States or to any US person including any US resident, any partnership or corporation or other entity organized or incorporated under the laws of the United States or any State thereof, any trust of which any trustee is a US person, or any agency or branch of a foreign entity located in the United States. By accepting this document you agree to be bound by these limitations.

The Presentation may include certain statements, opinions, estimates, projections and forward-looking statements including those with respect to the economy generally and the investment objectives and expected future performance of the Palisade Funds and Palisade Portfolios. They involve certain risks and uncertainties that can cause the Palisade Funds' and Palisade Portfolios' actual results to differ materially from those in the forward-looking statements. The forward-looking statements should not be relied on as an indication of future value or for any other purpose. Words such as "anticipate", "believe", "estimate", "expect", "intend" and similar expressions identify forward-looking statements.

Certain members of the senior management group that managed the Palisade Funds and Palisade Portfolios in the past are in different roles or are no longer with Palisade Capital going forward.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of information contained in the Presentation, including the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects, returns or statements in relation to future matters contained in the Presentation. Past performance is no guarantee of future results. The Presentation is not intended to be a complete statement or summary of the business or securities referred to in the material.

The purpose of this document is to provide a high-level overview of Palisade Capital and its investment offerings. Its purpose is not to solicit interest in Palisade Funds or Palisade Portfolios. Only Palisade Advising Representatives/Dealing Representatives may solicit interest in Palisade Funds or Palisade Portfolios.